

TechNet Pacific Northwest

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Joe Edwards
Director of Business Development
DataShapesAI

Joe Edwards is the **Director of Business Development** at **DataShapesAI**, a venture-funded enterprise based in Charlottesville, VA, specializing in high-performance signal and waveform intelligence solutions. Joe leads business development efforts for the company's flagship product, **GlobalEdge™**, a cutting-edge signal intelligence platform that enables seamless integration of advanced waveform and spectrum management solutions. DataShapesAI partners with prime contractors, commercial integrators, and hardware partners to deliver **GlobalEdge™** and other innovative solutions at the edge for a wide range of commercial enterprises and U.S. government agencies.

A retired U.S. Army officer and Special Operations veteran, Joe brings over 20 years of distinguished military service to his work. His extensive career includes some key assignments in the **75th Ranger Regiment** at Hunter Army Airfield, GA, the **173rd Airborne Brigade** in Vicenza, Italy, the **401st Cyber Battalion**, and **U.S. Army Cyber Command (ARCYBER)** at Fort Eisenhower, GA.

Joe has completed multiple combat deployments in support of **Operation Enduring Freedom** and **Operation Iraqi Freedom**, as well as an operational deployment to Ukraine in 2015 during **Operation Fearless Guardian**, shortly after the annexation of Crimea.

In addition to his professional experience, Joe is currently a **PhD candidate** at **Liberty University**.

Joe holds a master's degree in information systems and services, blending technical expertise with deep operational experience to lead the charge in developing innovative solutions that enhance national security and defense capabilities.

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