

TechNet Pacific Northwest

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Jeff Winterich
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Jeff Winterich is a Senior Distinguished Technologist for the HPE Public Sector team. Jeff is responsible for leading HPE's Artificial Intelligence (AI) efforts for Public Sector customers and partners – focused on developing and delivering impactful AI solutions. Mr. Winterich serves as an AI Ambassador for the HPE Public Sector team and customers. As part of this role, Jeff leads go to market enterprise solution initiatives across HPE business units and HPE partners such as Intel, Red Hat, and NVIDIA.

Previous to leading AI for HPE Public Sector, Jeff served as an Account Chief Technologist for the HPE Department of Defense Team. In this role Jeff was responsible for providing strategic technology design and architecture expertise to HPE's Federal Government customers, partners and systems integrators – focused on the US Army, US Air Force and Combatant Commands.

Previous to his Chief Technologist role, Jeff served as an Enterprise Solutions Architect supporting HPE's System Integrator (SIs) Presales Team. As a SA, Jeff advised on and designed complex enterprise architectures including digital signal processing, high performance computing, tactical systems, and Edge computing.

Previous to HPE, Jeff worked for Dell as a Solutions Consultant supporting DoD CONUS and OCONUS customers for several years. His earlier career was highlighted with technical positions at Nortel, Harris Corporation and Silicon Graphics (SGI).

Mr. Winterich graduated with honors from North Carolina State University with a Bachelor of Science in Electrical Engineering. Jeff is a Senior Member of the IEEE.

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